



## **Albireo Energy Merges with Advanced Power Control and Energy Systems Technologies**

### *Transactions Strengthen Albireo's Mid-Atlantic Presence and Expand its Breadth of Services*

**Edison, New Jersey – July 19, 2016** – Building automation and energy services provider Albireo Energy, LLC (“Albireo Energy”) today announced it has added Newark, Del.-based Advanced Power Control, Inc. (“APC”) and Energy Systems Technologies, Inc. (“EST”) to its platform. The partnership will bolster Albireo Energy’s geographic presence in the Mid-Atlantic region, while enhancing its capabilities in lighting controls, demand response, and building analytics. APC founder Paul Czerwin will continue to run day-to-day operations of APC and EST as a division of Albireo Energy.

APC provides turnkey building automation systems, lighting controls, metering, fault detection and diagnostics (FDD), and energy services to building owners throughout the Mid-Atlantic region. Founded in 1980, APC has installed and maintained systems in thousands of buildings across diverse markets that include universities, military facilities, healthcare institutions, and commercial buildings.

EST is a product distributor and technology consultant specializing in energy efficiency and controls for electrical and automation systems targeting commercial buildings. They have established a robust sales channel consisting of twenty-five integrators and users throughout the region.

“These transactions are a significant milestone for Albireo Energy as we continue our aggressive growth and expand our geographic footprint,” said Phil Bomrad, CEO of Albireo Energy. “In addition to improving our ability to serve key markets in the region, APC and EST have developed synergistic solutions for commercial buildings that will provide significant growth opportunities throughout Albireo Energy.”

“We are excited to merge with Albireo Energy,” said Paul Czerwin, President of APC and EST. “Since our inception, we have been singularly focused on providing great solutions and building a robust solution-set that helps commercial building owners better manage their facilities. It is gratifying to know that the foundation we have built will be leveraged throughout Albireo.”

APC and EST serve the Mid-Atlantic region through two offices; Newark, Del. serving Philadelphia, New Jersey and Delaware, and Crofton, Md. serving Virginia, Maryland and Washington D.C.

### **About Albireo Energy**

Albireo Energy provides building automation solutions and energy services to commercial and institutional buildings nationally. Their solutions and services help building owners and managers improve efficiency and reduce operational costs while improving comfort for tenants. Through its operating divisions, Albireo Energy has a history of providing exceptional solutions to mission critical facilities such as data centers, labs, military installations, and hospitals. For more information, visit [www.AlbireoEnergy.com](http://www.AlbireoEnergy.com).

**FOR IMMEDIATE RELEASE**

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**About Advanced Power Control, Inc.**

Founded in 1980, Advanced Power Control (APC) provides turnkey building automation and energy solutions to commercial buildings as well as higher education, healthcare facilities, and military and federal institutions throughout the Mid-Atlantic region. They offer comprehensive building technologies including lighting controls, building automation, fault detection, and metering. For more information, visit [www.adv-power.com](http://www.adv-power.com).

**About Energy Systems Technologies, Inc.**

Founded in 2006, Energy Systems Technologies (EST) is a smart building system distributor specializing in energy-efficient controls and systems. EST creates partnerships with mechanical, electrical and energy design companies seeking to reduce energy consumption. Their solutions specialize in HVAC, lighting, security and metering applications for commercial buildings across the Mid-Atlantic region. For more information, visit [www.estdistribution.com](http://www.estdistribution.com).

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